

**RENEWABLE POWER**  
**HYDRO**  
 India

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**ALSTOM**

Date: 16.06.2014

Supplier Name: PYROTECH ELECTRONICS PVT LTD  
 Email: [pyrotech@pyrotechindia.com](mailto:pyrotech@pyrotechindia.com)  
 Kind Attn: Mr. Shukla

<b>PYROTECH</b>				
DATE: 25/6/14				
PST	AT	RVP	SS	AP
MKT	PB	PT	PD	TBJ

Sub: Performance Rating for the Year 2013-14

Dear Sir,

We value our association and consider you as our key partner in supplying goods required for manufacturing of Hydro Electric projects. Endeavor is to achieve excellence in operations by improving our relation and current performance. We have recently carried out Performance Rating to understand gaps and area of improvement.

The evaluation is carried out for following key areas.

- Qualification / Certification
- Cooperation / Service
- Quality Performance
- Delivery Performance
- Cost Performance
- Reception

We are pleased to Share that your overall performance for FY 2013-14 has rating as 74.72 %.


Total Score %	Qualification /Certification Weightage-10%	Cooperation /Service Weightage-5%	Quality Performance Weightage-34%	Delivery Performance Weightage-25%	Cost Performance Weightage-10%	Reception Weightage-5%
74.72	87.5	75	55.15	85	87.5	100


Area which needs focus and improvement where scores are below 85 % .We would like to extend our full support towards continual improvement. Objective is to reach average score above 85% in next year. We look forward your action plan towards improving in area indicated above.

We would highly appreciate your response with action plan in next 21 days

Looking forward for strong partnership ahead.

Thanks & Regards,

  
 Mandesh Chandra  
 Quality Director  
 Alstom

  
 Brij Nath  
 Sourcing Director  
 Alstom

High Performance-86-100%

Average Performance -71-85%

Potential to improve 51-70%

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